

# Kevin Major

Director of Integrations & AI Strategy

Arvada, CO · [kevin@majorbros.com](mailto:kevin@majorbros.com) · (720) 500-3970 · [linkedin.com/in/weekev](https://www.linkedin.com/in/weekev) · [github.com/majorbros](https://github.com/majorbros) · [kevin.majorbros.com](https://www.kevin.majorbros.com)

Senior backend, integrations, and AI engineer who leads from inside the work. Recently saved my company **\$350K/year** by replacing MuleSoft middleware with Apache Camel. Lead two arms of the engineering org concurrently — Integrations and AI Strategy — at PopSockets. Founder of [Unmule](#). 17+ years building production systems across Rails, PHP, Flutter, and Linux.

**\$350K**

annual middleware  
licensing eliminated

**17+**

years building  
production systems

**4**

continents of  
teams led

**10+**

platforms integrated  
end-to-end

## Experience

### Director of Integrations & AI Strategy · [PopSockets](#)

2018 – Present

Boulder, CO (remote)

Joined as an App Developer on the Rails OMS, moved to Integrations, was promoted to Lead Integrations Engineer, and now lead two arms of the engineering org concurrently — Integrations and AI Strategy.

The AI Strategy scope formalized work that was already happening in engineering, rather than arriving as a separate promotion.

- **Apache Camel migration (\$350K/yr saved).** Led replacement of MuleSoft middleware with Apache Camel, eliminating \$350,000/year in licensing while preserving every integration across Shopify, Salesforce, NAV, KingDee, Arena, Snowflake, EDI partners, and 3PL warehouses. The methodology became [Unmule](#).
- **AI strategy ownership.** Lead the company's AI strategy end-to-end — tool evaluation, vendor selection, internal policy, rollout, and impact measurement — using AI as leverage across engineering and operations rather than as a marketing checkbox.
- **Agentic workflows in engineering.** Deployed agentic AI workflows that augment development, QA, and research processes — accelerating delivery cycles, expanding what a small team can ship, and freeing engineers from repetitive work.
- **Systems integration.** Spearheaded integrations across Shopify, Salesforce, Lazada, TMall, NAV, KingDee, Arena, Snowflake, and EDI, optimizing data flow across the business.
- **Kubernetes/Docker migration.** Led migration of the order management system to a Kubernetes/Docker architecture, raising scalability and reliability.
- **International team leadership.** Led teams across the US, India, Canada, and Sri Lanka — collaboration across multiple systems and time zones.
- **Global e-commerce expansion.** Brought new countries online (Japan, Australia, China, India), integrating storefronts, OMS, ERP, and 3PL for each market.

### Lead Mobile Developer & Systems Administrator · [WenKai Corporation](#)

2017 – 2020

Specialized in mobile development with Flutter/Dart, leading design, development, and deployment of multiple cross-platform mobile applications. Deeply involved in both technical and business sides of the cycle.

- Cross-platform iOS/Android apps in Flutter/Dart with CI/CD pipelines tailored for Flutter projects.
- PHP backend services integrated with Flutter front-ends.
- Linux server management and orchestration of containerized applications.
- Translated stakeholder requirements into technical specifications.

**Senior Rails Developer & System Administrator** · DataRaptor 2015 – 2017

Built a SAAS platform connecting clients with insurance agents, replacing a decade-old legacy system. Migrated existing users and data without incident, while supporting a portfolio of sites across multiple frameworks (Wordpress, Rails, Node.js).

**Lead Ruby on Rails Developer & Systems Administrator** · Commerce Kitchen 2012 – 2014

Custom software and websites for a wide client base, from small Wordpress sites to hyper-custom Rails applications for international companies. Owned software architecture, client management, deployment strategy, and infrastructure configuration across multiple concurrent projects.

**PHP Drupal/EE Developer & Systems Administrator** · Two Mile Heavy Industries 2008 – 2012

Custom Drupal/ExpressionEngine sites for small to mid-size businesses. Core developer involved from initial planning through ongoing maintenance, plus building and maintaining company and client Linux infrastructure. Helped design the team's Kanban-style development strategy.

## Projects & Ventures

**Unmule** — Founder · [unmule.com](http://unmule.com)

MuleSoft → Apache Camel migration consultancy. Productized the migration I led at PopSockets. Typical result: 80%+ middleware cost reduction, about a 4-month payback, end of vendor lock-in.

**Scholae** — Builder · [scholae.cc](http://scholae.cc)

International school finder — 5,100+ schools across 950+ cities in 220+ countries. Next.js web + native iOS/Android, interactive mapping, offline access.

**Mycelium** — Builder · [mycelium.page](http://mycelium.page)

Local pub/sub network for AI agents on the same machine. MQTT broker, Python CLI, Kitty terminal integration, SQLite historian. Built so a colony of agents can coordinate.

**Babylon AI** — Builder

AI language exchange chatbot. Flutter/Dart on iOS/Android, Rails backend orchestrating async calls to OpenAI, Azure, and Leonardo AI for conversation and image generation.

## Skills

### Backend & Integrations

[Ruby on Rails](#) [Apache Camel](#) MuleSoft Spring Boot PHP EDI REST APIs  
Webhook architectures

### AI & Agentic Systems

[Agentic Workflows](#) OpenAI / Anthropic APIs Azure AI RAG patterns  
Tool use / MCP AI strategy

### Infrastructure & DevOps

[Linux](#) [Docker](#) Kubernetes CI/CD PostgreSQL MySQL Snowflake  
RabbitMQ / Kafka

### Mobile & Frontend

Flutter / Dart JavaScript HTML5 / CSS3 SASS Shopify

### Leadership

[Distributed teams](#) [AGILE / Kanban](#) Hiring & mentoring Cross-cultural management  
Vendor negotiation

### Languages

English (native) · Japanese (conversational) · Chinese (basic)

## Education

**MSc, Education** — National University, La Jolla, CA · April 2004

**BSc, Computer Networking** — Regis University, Denver, CO · January 2001